



NARSIMHA REDDY ENGINEERING COLLEGE

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UNIT-4

LEARNING AND MOTIVATION

SHORT ANSWER QUESTIONS

| S. No. | Question | BT | CO | PO |
|---------------|--|-----------|-----------|-----------|
| 1 | What is charismatic leadership? | L1 | 4 | 8 |
| 2 | Explain System 4-Management | L2 | 4 | 10 |
| 3 | What is Managerial Grid | L1 | 4 | 1 |
| 4 | Explain Leadership Continuum | L2 | 4 | 2 |
| 5 | What is employee-centered leadership? | L1 | 4 | 8 |
| 6 | Explain what is meant by hierarchical nature of the needs? | L2 | 4 | 11 |
| 7 | What is meant by morale? | L1 | 4 | 8 |
| 8 | Differentiate between the Motivation and Morale | L3 | 4 | 2 |
| 9 | What is Motivation? | L1 | 4 | 1 |
| 10 | Explain "Motivation is the core of management" | L2 | 4 | 10 |

Long Questions

| S. No. | Question | BT | CO | PO |
|--------|---|----|----|-------|
| 1 | What do you understand by leadership in business? What should be the qualities of a good business leader? | L2 | 4 | 8,9 |
| 2 | Ex Explain "Leadership is situational". Comment on the statement. | L2 | 4 | 2 |
| 3 | Dis Discuss "A successful leader is not necessarily effective". | L6 | 4 | 6,8 |
| 4 | W What is meant by leadership style? How will you secure effective leadership behavior? Is there one best style of leadership in the management of an organization? | L1 | 4 | 8,10 |
| 5 | Dis Discuss various styles of leadership. Do you think categorization of leadership styles into water-tight compartments is possible? | L6 | 4 | 8 |
| 6 | Ex Explain Abraham Maslow's motivation theory based on hierarchy of needs. | L2 | 4 | 11 |
| 7 | Co Compare the "Management is essentially a process of motivation". | L3 | 4 | 10 |
| 8 | Ex Explain Herzberg's Two Factor Theory and differentiate it from Maslow's Theory of Need Hierarchy. | L2 | 4 | 2, 11 |
| 9 | Wh What is motivation? What does Maslow's hierarchy of needs tell us about people's needs? | L1 | 4 | 11 |
| 10 | Ex Explain the assumptions of McGregor's Theory X and Theory Y. Which one is applicable in India | L2 | 4 | 2,7 |